

Comprehensive functionality, outstanding customer support, and a commitment to provide continuous innovation help set ICL's MatrixSCM[®] apart from any other finished vehicle logistics management system.

- Our solutions are designed from the customer's perspective, and are adapted to the unique demands of the finished automotive transportation process.
- Since 1994, ICL has delivered on our promise of providing the automotive industry robust, feature-rich solutions that work.
- We continuously strive to insure that our products and organization can anticipate your needs and requirements.
- The collective knowledge and experience of our management team provides us the ability to understand a customer's supply chain from all perspectives.



MatrixSCM[®] represents the combined effort of some of the world's most successful automakers to develop a system specifically tailored to the demands and

requirements of the pre-delivery and transportation of motor vehicles. If you are looking to improve the performance and visibility of your outbound supply chain, find out why ICL is the right choice!

Solutions That Work



By offering a complete set of logistics management tools developed for the unique needs of the finished vehicle supply chain, ICL is a leading provider of systems and expertise to the automotive industry.



The modular design of MatrixSCM[®] allows ICL's customers to configure a solution that will meet their specific requirements. All of the modules are designed to integrate seamlessly with one another, and all modules can be customized to your specifications.



DATA EXCHANGE MANAGEMENT

ICL lets a manufacturer connect to all of its logistics providers through a centralized, fully managed hub. Instead of supporting communications to a dozen or more vendors, ICL provides a single point of contact, reducing complexity and administrative costs for our customers. Nearly every major finished vehicle logistics provider is currently connected with ICL. As a result, ICL is fast becoming the industry standard for connecting manufacturers to their logistics partners. ICL



Solutions That Work

uses XML, X12, EDIFACT and other standards for data transmission, allowing us to support the unique requirements of any customer.

On behalf of our customers, here are just a few of the companies currently connected to ICL:

Haulway Carriers

Active Transport	Jack Cooper/PMT
Allied Automotive Group	Jack Key Auto Trsp.
ATC	Leaseway
ATSI	Legion
Axis Logistics	MPG/United Road
Baird	Nationwide
Bob and Jack's	Northside
Car Transport	S and S Logistics
Cassens	Seher Distribution
CJ and M	Select 1
Dependable	Selland
Diversified Transport	Sunbelt
E and L	Supreme
Fleet Car	Swift
Hadley	TJ McGeehan
Hansen-Adkins	Waggoners

Railroads

BNSF
Canadian National
CP/Illinois Central
CSX
Florida East Coast
Norfolk Southern
Union Pacific

Surveyors

Auto Comm
SGS
Ocean
K-Line
MOL
NYK Lines

Processors

Amports
Auto Warehousing Co.
Distribution & Auto Service
FAPS, Inc.
MidTexas International
Northeast Auto Marine Terminal
Pasha
PVP/Wallenius

AUTOMATED ASSET TRACKING

Your product is valuable. To provide complete visibility of all vehicles in the transportation process, ICL developed the Automated Asset Tracking System, a cornerstone of the MatrixSCM[®] suite of web-based solutions. The system provides multi-modal tracking, status reporting, and detailed performance metrics. Benefits to our customers include the ability to:

- Track the status of all vehicles in the distribution process, across all modes of transportation, capturing and reporting changes in status and location in “real time”
- Generate updated ETA calculations utilizing ICL’s proprietary ETA “engine”
- Access a wide range of continuously-updated exception reports, providing instant visibility of any problems or delays
- Manage the performance of carriers and other supply chain partners utilizing ICL’s comprehensive performance reporting tools, which provide detailed information on performance by origin, route, or vendor

Solutions That Work



ELECTRONIC INVOICE AUDIT SYSTEM



ICL's automated invoice audit and approval process allows you to review all of your transportation, processor, and survey invoices quickly and accurately. The Electronic Invoice Audit System provides a reliable and effective way to manage your pre-delivery and transportation expenses, while insuring you only pay vendors for the work you have authorized.

- Increases administrative efficiency and reduces cost by eliminating the need to audit and process invoices manually
- Provides a detailed audit trail down to the VIN level for all pre-delivery and transportation expenses, including damage survey, port of entry expenses, accessorization, reconditioning, rail transportation, and truck transportation
- Flexible design supports vendor invoicing via secure FTP transmission, or utilizing a secure web screen, allowing you greater flexibility to add vendors to the invoice audit system in a matter of hours, not days or weeks
- Obtain regularly updated production information and confirm the status of all work in progress
- Generate detailed accrual information on-demand, as well as detailed budget and cost information
- Create and update rates for all vendors and operations quickly and easily via the web
- The system can interface with your existing accounting software or other legacy systems
- Vendors can quickly and easily research the status of any invoice submitted to the system, reducing the time spent by your staff researching billing issues

The ICL Electronic Invoice Audit System is a powerful and cost-effective tool for managing costs and improving productivity.

REMARKETING SYSTEM

The MatrixSCM[®] can also help you coordinate the marshalling and transportation of off-lease and program vehicles. Using the proven technology ICL developed for managing new vehicle logistics, remarketing shippers can:

- Track vehicle location and dwell times

- Audit and approve carrier and reconditioning center invoices
- Communicate with surveyors, carriers, auctions, and reconditioning centers

ICL can provide visibility and auditing capabilities for the entire pre-auction reconditioning and transportation process.

DAMAGE & CLAIMS MANAGEMENT

With ICL, damage claims administration can be fast and easy. Currently in development, this all-inclusive system will provide a wealth of functionality:

- Web-based dealer claims input screens, as well as the ability to review the status of claims previously submitted
- Ability for your transportation carriers to review, approve, and reject claims on the web
- Ability to generate hard copy statements for dealers, carriers, and for internal use
- Ability to generate statistical reports, including claims frequency, claims cost per unit & carrier, exceptions by type/area/severity, etc.
- Automated audit of R&R/R&I and refinish times
- Automated calculation of parts pricing and markup



SMALL CARRIER COMMUNICATIONS SYSTEM



Need to use a backup carrier, or do you occasionally use a carrier that may not have the back office systems required to provide you information electronically? ICL has developed a web-based event reporting and invoice approval system that allows any carrier with access to the Internet to receive and send critical data, including:

- Receiving advanced shipment notifications (ASN)
- Reporting key event information, such as pickup and delivery
- Submitting invoices for work performed

Carriers can be added to our secure web site in a matter of hours, providing outstanding flexibility. Additionally, you can capture all event and cost information in one centralized database, eliminating the need to process paper invoices.

NON-STANDARD MOVE SYSTEM

While they may only account for a small portion of an automaker's total volume, managing non-standard moves can be a time-consuming process. Available with MatrixSCM[®] is a web-based solution that allows you to coordinate and monitor the transportation and invoicing for all vehicles shipped to non-standard locations, including

- Auto shows and media events
- Dealer buy-backs
- Stock transfers

When combined with ICL's Electronic Invoice Audit System, all invoice and payment history information associated with these moves is captured electronically. You can even track costs and submit invoices to specific requestors or cost centers, quickly and easily.

BUSINESS INTELLIGENCE

ICL's Business Intelligence module allows customers to create ad-hoc reports and analysis quickly and easily. This OLAP-based system allows a user to analyze data from multiple dimensions, with the ability to create and save reports that can be used individually or shared across the entire organization. The system also allows for the creation of customized portals containing key metrics and alerts based on the specific needs of each user, further enhancing the capability and flexibility of MatrixSCM[®].

SEAMLESS INTEGRATION

ICL's modular architecture allows each customer the flexibility to design a solution that is appropriate for their exact needs. The robust design of each module insures outstanding reliability and functionality, regardless of volume or the complexity of your transportation network. The intuitive, content-rich web screens and reports allow you to access your data whenever and wherever you need it.

OUTSTANDING SERVICE AND SUPPORT

ICL provides full technical management and support, allowing our customers to focus on running their business. We manage all technical aspects of the system, including web hosting and security administration. Our dedicated customer support staff, comprehensive training program, and extensive user documentation is available to customers and their vendors. ICL has an unwavering commitment to provide the highest level of service and support possible, to our customers and their trading partners.

The Right Tools For The Job

Recognizing that each customer has unique needs based on their current business environment, ICL allows you to tailor MatrixSCM[®] so you pay only for the modules you need.

	Glovis	Suzuki	Mercedes-Benz	Promax	Honda	Mitsubishi	Mitsubishi Canada	Volkswagen
Data Exchange Management								
Integrated Data Exchange	X	X	X	X	X	X	X	X
Non-Standard Moves	X			X		X	X	X
Web-based Carrier Invoicing & Event Reporting						X	X	X
Business Intelligence					X			X
Operational Support & Managed Hosting	X		X	X	X	X	X	X
Visibility Solutions								
Rail Tracking & Performance Reporting	X	X	X	X	X	X	X	X
Ocean Vessel Tracking & Performance Reporting					X			
Haulway Carrier Tracking & Performance Reporting	X	X	X	X	X	X	X	X
Remarketing Carrier Tracking & Performance Reporting						X	X	
Invoice Audit Solutions								
Haulway Carrier Invoice Audit	X	X		X		X	X	X
Rail Invoice Audit	X					X	X	X
Port Processor Invoice Audit	X							X



Mercedes-Benz



A Vision For The Future



A Standard For The Industry



Today, a diverse range of oftentimes conflicting standards and practices defines the vehicle transportation industry. This creates operational inefficiencies that add needless cost and complexity to all of our customers' transportation networks.

It is our goal to bring order to this process, and to become the preferred method of communication between automobile manufacturers and their logistics partners. As our customer base grows, and we handle an increasing percentage of the industry's data communication traffic, we have the opportunity to make that vision a reality. Here are some things we are doing today that set ICL apart from our competitors:

- ICL hosts an annual Customer Roundtable where we bring in representatives from all of our current customers to get their feedback on our products and performance. This is also an opportunity for our customers to collaborate on issues of mutual interest, such as consistency in data transmission and establishing standardized performance metrics
- We provide regularly-scheduled vendor training workshops that allow carriers, ports, and other suppliers to understand how to use the system to its full potential
- We have developed a range of web-based tools designed to allow all trading partners to monitor key performance metrics, review invoice information, and identify any specific data quality issue they may encounter
- We have developed the ability for backup haulaway carriers or carriers without extensive IT resources to report deliveries and submit invoices via an easy-to-use web interface
- We provide no-charge telephone assistance for any trading partners with problems or questions regarding the system
- We routinely seek the input from the supplier community regarding changes or enhancements they would like to see in the system

By supporting your transportation providers as partners, not adversaries, we effectively create a cooperative environment where all parties are focused on the task of improved customer service.

A Partner You Can Count On

ICL is a company with a great product, a dedicated workforce, and a clear sense of direction. Our success is built upon understanding and serving the needs of the automotive shipper. Let ICL show you how we are redefining logistics one byte at a time.



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